

FINANCIAL STATEMENTS REVIEW

January–December 2013



Sustainable use of
Earth's natural resources

Outotec

February 7, 2014

FINANCIAL STATEMENTS REVIEW JANUARY-DECEMBER 2013

Challenging market, growth in services

Dividend proposal EUR 0.20

Reporting period January-December 2013 in brief (2012 corresponding period):

- Order intake: EUR 1,512.4 (2,084.4) million, -27%
- Order backlog: EUR 1,371.7 (1,947.1) million, -30%
- Sales: EUR 1,911.5 (2,087.4) million, -8%
- Service sales: EUR 505.9 (476.0) million, 6%
- Operating profit from business operations¹⁾: EUR 162.9 (193.8) million, -16%
- Earnings per share: EUR 0.51 (0.70), -28%

October-December 2013 in brief (2012 corresponding period):

- Order intake: EUR 426.1 (471.2) million, -10%
- Sales: EUR 457.2 (649.8) million, -30%
- Service sales: EUR 150.7 (184.1) million, -18%
- Operating profit from business operations¹⁾: EUR 40.5 (74.0) million, -45%

Financial guidance for 2014

Based on the year-end order backlog, current market outlook, customer tendering activity, and volatility in exchange rates, the management expects that in 2014:

- Sales will be approximately EUR 1.5-1.8 billion, and
- Operating profit from business operations¹⁾ will be approximately 5-8%.

¹⁾ excluding one-time items and purchase price allocations (PPA) amortizations

Summary of key figures

	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012
Sales, EUR million	457.2	649.8	1,911.5	2,087.4
Gross margin, %	20.5	21.8	20.7	20.8
Operating profit from business operations, EUR million	40.5	74.0	162.9	193.8
Operating profit from business operations, %	8.9	11.4	8.5	9.3
Operating profit, EUR million	25.4	74.9	141.9	184.3
Operating profit margin, %	5.6	11.5	7.4	8.8
Profit before taxes, EUR million	21.4	72.3	132.2	179.7
Net cash from operating activities, EUR million	-2.5	-3.2	-42.1	77.1
Net interest-bearing debt at the end of period, EUR million	-87.1	-264.7	-87.1	-264.7
Gearing at the end of period, %	-18.2	-56.0	-18.2	-56.0
Working capital at the end of period, EUR million	-14.0	-191.3	-14.0	-191.3
Return on investment, %	17.5	59.4	25.7	37.0
Return on equity, %	11.1	46.7	19.4	29.4
Order backlog at the end of period, EUR million	1,371.7	1,947.1	1,371.7	1,947.1
Order intake, EUR million	426.1	471.2	1,512.4	2,084.4
Personnel, average for the period	4,921	4,755	4,927	4,456
Earnings per share, EUR	0.07	0.29	0.51	0.70
Dividend per share, EUR	-	-	0.20 ¹⁾	0.30

¹⁾ Board of Directors' proposal for dividend per share

President and CEO Pertti Korhonen:

“The year 2013 was challenging for Outotec. The uncertainty in the world economy, weakened metals prices and the need to improve capital returns reduced mining and metal companies’ investments. These matters together with the devaluation of emerging market currencies were reflected in the drop of our full-year order intake. Furthermore, in 2012 we received a large, EUR 350 million individual order, making the comparison point high. In the fourth quarter we booked again some larger orders. The accumulated slowdown in order intake, an order cancellation in September and exchange rate changes reduced our sales and consequently the profitability. Due to lower order intake and deliveries from backlog, cash flow was negative. I am very pleased with the six percent growth of our service sales despite significant currency fluctuations; with comparable currency rates, service sales growth would have been 13% and service order intake growth 19%. This was also visible in our personnel structure as the share of service personnel increased reflecting higher share of services.

During recent years we have been increasing our investments in R&D which is bearing fruit. As an example of innovative new products, we introduced a revolutionary modular solvent extraction plant concept to the market and succeeded in selling the first plant to Turkey. We have also further expanded our extensive patent portfolio and the number of new patent applications and granted patents was at an all time high level, both up by over 40% from 2012. In Finland, Outotec was number one company in terms of new patents applied. I am also very pleased with the good progress in our operation and maintenance business concept and I see good opportunities to continue to expand our service business globally. We have made 13 acquisitions since 2010 which also have enhanced our product and service offering.

We expect the long-term demand drivers to remain intact as the metals demand will grow, ore grades decline and the environmental requirements tighten. In short-term, the mining industry’s capital expenditure is expected to shrink 10-20% whereas the demand for services is expected to grow. In order to be prepared for continuing slowness of the Capex market, we launched a program to reduce our annual operational costs. Thus far, we have progressed according to the plan and achieved EUR 12 million annualized savings. Actions continue in 2014 to reach the EUR 50 million annualized savings by the end of the year through further reduction of personnel, usage of external services, and travelling.

Going forward, we aim to increase our market share by leveraging our lifecycle solutions business model in providing our customers the best return on investment with predictable investment cost, faster time to cash flow and guaranteed process performance. As the third most sustainable company on the Global 100 list, we are naturally continuing our efforts for sustainable use of Earth’s natural resources.”

Changes in segment reporting

Outotec changed the company's operating model and organization structure on July 1, 2013. According to the new segment reporting, Outotec's two new business areas form the IFRS 8 operating segments. Restated Q1-Q2 2013 figures were published on October 18, 2013.

Free share issue (split)

The shares issued in the free share issue (split) approved by Outotec's AGM on March 26, 2013, were entered into the share register on April 2, 2013. The total number of Outotec's shares increased to 183,121,492 as shareholders were issued with three new shares for each old share. The free share issue (split) did not affect the company's share capital or capital structure. Share-based key figures have been restated to reflect the increased number of shares.

Efficiency improvement program

On October 17, 2013, Outotec announced that the company will start an efficiency improvement program targeting up to EUR 50 million annualized savings in operational costs by the end of 2014, compared to the Q3/2013 situation. The majority of the savings will materialize in 2014. The estimated one-time costs from the program for 2013 and 2014 will be at maximum EUR 30 million.

EUR 150 million bond issue

Outotec issued a EUR 150 million fixed rate unsecured bond in September 2013. The bond matures in seven (7) years and pays an annual coupon of 3.75%. The bond is listed on NASDAQ OMX Helsinki Ltd.

Further information

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BRIEFING

Date: Friday, February 7, 2014

Time: 2.00 pm (Finnish time)

Venue: Bank, Unioninkatu 20, Helsinki

Joining via webcast

You may follow the briefing via a live webcast at www.outotec.com. The webcast will be recorded and published on Outotec's website for on-demand viewing.

Joining via teleconference

You may also join the briefing by telephone. To register as a participant in the teleconference and Q&A session, please dial 5 to 10 minutes before the start of the event:

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Contact information is gathered for registration purposes only and is not used for commercial purposes.

FINANCIAL REPORTING SCHEDULE IN 2014

- Annual General Meeting 2014: March 31, 2014
- Interim Report for January-March: April 29, 2014
- Interim Report for January-June: July 31, 2014
- Interim Report for January-September: October 30, 2014

The Financial Statements for 2013 will be published in week 10.

DISTRIBUTION

NASDAQ OMX Helsinki Ltd

Main media

www.outotec.com

FINANCIAL STATEMENTS REVIEW JANUARY-DECEMBER 2013

OPERATING ENVIRONMENT

The uncertainty in the world economy, weakened metals prices, and the need to improve capital returns reduced mining and metal companies' investments. They also cut operational spending in order to optimize free cash flow. Furthermore, strong currency fluctuations, uncertainties related to changes in political power, and taxation slowed down project development. All in all, the level of new investments in the mining and metals industry dropped in 2013.

Despite somewhat softer metal prices, non-ferrous and sulfuric acid plant projects were being developed, whereas the investments in iron ore capacity were down significantly. The demand for water-efficient processes as well as effluent and waste water treatment, and tailings treatment systems continued.

The overall interest in sustainable energy solutions continued, but low energy prices, as well as uncertainties in subsidy regulation for alternative and renewable energy in certain countries, have slowed down investments.

The market for Outotec's services, as well as upgrades and modernization, continued active as the companies were increasingly focusing on improving their existing operations. The demand increased for long-term operation and maintenance services to ensure fast ramp-up and efficient operation of new production plants.

There were significant variations between geographic regions. Markets in North and South America were weaker, while customers in the Central America, the Middle East, Russia, and Sub-Saharan Africa continued to develop especially metallurgical projects related to aluminum, copper, sulfuric acid and precious metals. In Asia Pacific, more so in China, the focus has been increasingly on environmental investments. The Australian market has seen some recovery supported by change in political power and devaluation of the currency. In South East Asia, local investments continued in order to capture more value from domestic natural resources such as bauxite.

As there are fewer projects in the market, competition in many areas has become fiercer, putting pressure on pricing. Project financing continued to be available.

ORDER INTAKE

Order intake in the fourth quarter of 2013 totaled EUR 426.1 (471.2) million, down 10% from the comparison period. Order intake in 2013 totaled EUR 1,512.4 (2,084.4) million, down 27% from 2012. Calculated with the comparison period's foreign exchange rates, the decrease in 2013 would have been 24%. The comparison period's order intake included one large order for EUR 350 million. One suspended project (received in 2013) was cancelled in September, which reduced the 2013 order intake by EUR 30 million.

Service order intake in the fourth quarter of 2013 was EUR 165.4 (134.0) million, up 23% from the comparison period. Service order intake in 2013 totaled EUR 552.5 (496.7) million, up 11% from 2012. The increase was mainly due to growth in technical and upgrade services, as well as service contracts. Calculated with the comparison period's foreign exchange rates, the annual service order intake growth would have been 19%.

Order intake by region, %	2013	2012
EMEA (including CIS)	59	59
Americas	19	26
APAC	21	15
Total	100	100

Published orders in 2013:

Project	Customer	Project location	Value, EUR million (booked in order intake)	Business Area	Expected delivery time
Minerals processing technology	Grupo Peñoles	Mexico	over 47 (Q3/2013)	Minerals Processing	during the 2nd half of 2014
Roasting plant for pyrite concentrates, calcine leaching and solvent extraction plants, copper smelter modernization, gas cleaning and sulfuric acid plants	Cengiz Group	Turkey	over 100 (Q4/2013)	Metals, Energy & Water	2014-2016
Minerals processing technology and equipment to an expansion of copper-nickel concentrator	Norilsk Nickel	Russia	not disclosed (Q4/2013) similar deliveries worth typically approx. 60-80	Minerals Processing	by early 2015
Modernization of a copper smelter	PASAR	Philippines	over 12 (Q3/2013)	Metals, Energy & Water	
Green anode plant and rodding shop technology	ETI Alüminyum	Turkey	approx. 15 (Q3/2013)	Metals, Energy & Water	by the end of 2014
Flash smelting technology to the upgrade of a copper smelter	Rio Tinto	US	approx. 14 (Q3/2013)	Metals, Energy & Water	
Technology license as well as the basic and detail engineering for a potential alumina refinery	DUBAL	United Arab Emirates	not disclosed (Q3/2013)	Metals, Energy & Water	
Indurating furnace for a new iron ore pelletizing plant	Baotou Steel International Economic & Trading	China	not disclosed, similar deliveries worth typically approx. 30 (Q1/2013)	Metals, Energy & Water	by the end of 2014
Grinding mills and filters for three new concentrators	Industrias Peñoles	Mexico	approx. 30 (Q1/2013)	Minerals Processing	by the end of 2013
Copper concentrator	Russian Copper Company	Russia	over 50 (Q2/2013)	Minerals Processing	during 2014
Operation and maintenance of copper concentrator	Russian Copper Company	Russia	approx. 100 (split between H2/2014-2020)	Minerals Processing	split between H2/2014-2020
Gas cleaning plant to iron ore pellet plant	LKAB	Sweden	approx. 38 (Q4/2012)	Metals, Energy & Water	2014

Operation and maintenance of copper concentrator	ZAO Mikheevsky GOK	Russia	over 140 split between 2014-2018	Minerals Processing	split between 2014-2018
Renewable energy solution for a bio-ethanol facility	not disclosed	USA	not disclosed (Q4/2012)	Metals, Energy & Water	Q1/2014
Grinding mills to a copper mine	First Quantum Minerals	Zambia	approx. 15	Minerals Processing	2014

ORDER BACKLOG

The order backlog at the end of 2013 was EUR 1,371.7 (1,947.1) million, down 30% from the previous year-end. Some projects (included in the year-end 2012 backlog) were cancelled in December reducing the order backlog at the end of the reporting period by approximately EUR 60 million. Calculated with the comparison period's foreign exchange rates, the year-end order backlog value would have been approximately 7% (approx. EUR 100 million) higher. Services represented EUR 218.8 (199.4) million of the total order backlog.

At the end of 2013, Outotec had 29 (38) projects with an order backlog value in excess of EUR 10 million, accounting for 65 (70)% of the total backlog. Based on the year-end project evaluation, management estimates that roughly 80 (77)% (approximately EUR 1,100 (1,500) million) of the year-end order backlog value will be delivered in 2014. The share of services in the backlog has grown, which explains the higher conversion rate.

At the end of 2013, the order backlog included 5 suspended projects with a total value of approximately EUR 31 million, which accounted for approximately 2% of the total backlog. The suspensions were related to customers' cash flow optimization, site-related matters, financing, and permitting.

SALES AND FINANCIAL RESULT

Sales and financial result EUR million	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012
Sales	457.2	649.8	1,911.5	2,087.4
Service sales ¹⁾	150.7	184.1	505.9	476.0
Share of service in sales, %	33.0	28.3	26.5	22.8
Gross margin, %	20.5	21.8	20.7	20.8
Operating profit from business operations	40.5	74.0	162.9	193.8
- one-time costs ²⁾	-11.9	4.3	-8.0	3.0
- PPA amortization ²⁾	-3.1	-3.3	-13.0	-12.5
Reported operating profit	25.4	74.9	141.9	184.3
Unrealized and realized exchange gains and losses ³⁾	3.7	2.3	9.6	2.1
Operating profit, %	5.6	11.5	7.4	8.8
- from business operations, %	8.9	11.4	8.5	9.3

¹⁾ included in the sales figures of the two reporting segments

²⁾ one-time items (related to M&A and cost efficiency program) in 2012 totaled a gain of EUR 3.0 million including acquisition-related costs of EUR 2.7 million, restructuring related costs of EUR 0.6 million, and the positive impact of EUR 6.3 million reduction from EPI earn-out payment liability. In 2013, one-time items totaled EUR -8.0 million including acquisition-related costs of EUR 0.3 million, cost efficiency program-related costs of EUR 12.8 million, and the positive impact of EUR 5.1 million related to past acquisitions.

³⁾ related to currency forward contracts and bank accounts

Sales by region	December 31, 2013	December 31, 2012	% 2013	change %
EMEA (including CIS)	1,038.5	951.0	54	9.2
Americas	508.0	746.0	27	-31.9
APAC	365.1	390.5	19	-6.5
Total	1,911.5	2,087.4	100	-8.4

Sales in the fourth quarter decreased 30% from comparison period. Calculated with comparable foreign exchange rates, the decrease would have been 24%. Sales in 2013 decreased 8% from previous year. Calculated with 2012 comparable exchange rates, the decrease would have been 4%.

Service sales in 2013 grew 6% from the comparison period. The increase was mainly due to increased technical and upgrade services as well as service contracts. Calculated with 2012 comparable exchange rates, the service sales would have been 13% higher than previous year. The majority of the growth came from acquisitions completed in 2012 and 2013.

The operating profit margin from business operations in the fourth quarter declined from the comparison period due to lower sales. Fixed costs amounted to EUR 61.0 (74.1) million in the fourth quarter, representing 13 (11)% of sales. Profitability was also impacted by the product mix, both in Capex projects and services. Service sales included a higher share of technical services than in the comparison period.

The operating profit margin from business operations in 2013 included fixed costs of EUR 256.8 (254.7) million equivalent to 13 (12)% of sales. Excluding the exchange rate effect the costs would have been 4% higher than in the comparison period. The increase excluding the exchange rate impact was mainly due to higher administrative expenses from acquisitions, geographic expansion, and investments in R&D activities.

Profit before taxes in 2013 was EUR 132.2 (179.7) million. It included net finance expenses of EUR 9.7 (expense of 4.6) million. The increase from the comparison period was primarily due to the valuation of financial hedges as well as interest expense from higher gross debt. Net profit for the reporting period was EUR 92.1 (127.8) million. Taxes totaled EUR 40.2 (51.9) million, corresponding effective tax rate of 30.4 (28.9)%. Increased tax rate from the comparison period was due to the geographical distribution of sales. Earnings per share were EUR 0.51 (0.70).

Sales by materials

%	2013	2012
Copper	33	33
Iron	11	14
Aluminum	6	6
Ferroalloys	14	7
Precious metals	8	13
Zinc	2	2
Nickel	3	4
Other metals	6	4
Energy and environmental solutions (incl. water, sulfuric acid and off-gas)	15	14
Others	2	2
Total	100	100

BALANCE SHEET, FINANCING AND CASH FLOW

Balance sheet, financing and cash flow EUR million	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012
Net cash from operating activities	-2.5	-3.2	-42.1	77.1
Net interest-bearing debt at the end of the period	-87.1	-264.7	-87.1	-264.7
Equity at the end of the period	477.4	472.7	477.4	472.7
Equity-to-assets ratio at the end of the period, %	38.5	37.1	38.5	37.1
Gearing at the end of the period, %	-18.2	-56.0	-18.2	-56.0
Working capital at the end of the period	-14.0	-191.3	-14.0	-191.3
Return on investment, %	17.5	59.4	25.7	37.0
Return on equity, %	11.1	46.7	19.4	29.4
Earnings per share, EUR	0.07	0.29	0.51	0.70

The consolidated balance sheet total was EUR 1,530.3 (1,632.9) million at the end of 2013. The equity to shareholders of the parent company was EUR 477.4 (472.7) million, representing EUR 2.64 (2.61) per share. The equity to shareholders of the parent company was mainly increased by the profit of the period EUR 92.1 million and reduced by the paid dividends of EUR 54.9 million as well as translation differences of EUR 32.7 million as a result of the devaluation of the Australian dollar, Chilean peso, and South African rand.

The net cash flow from operating activities in 2013 declined from the previous year due to lower net profit and increase in working capital. The change in working capital was due to decreased order intake and related advance payments. The advance and milestone payments at the end of 2013 were EUR 291.6 (358.8) million, representing a decrease of 19% from the previous year. The advance and milestone payments paid to subcontractors at the end of 2013 were EUR 31.1 (46.4) million.

Outotec's cash and cash equivalents at the end of 2013 totaled EUR 323.7 (358.6) million. Cash and cash equivalents was impacted by the increased working capital, the dividend payment of EUR 54.9 (38.9) and the issuance of a EUR 150.0 million bond, of which EUR 148.6 million was received as cash inflow in September 2013. In addition, cash outflow relating to the acquisition was EUR 11.8 (34.6) million and cash inflow from emissions of Finnish short-term certificates of deposit totaling EUR 4.0 (0.0) million. The company invests its excess cash in short-term money market instruments such as bank deposits and corporate commercial certificates of deposit.

Outotec's financing structure is solid and liquidity good. Net interest-bearing debt at the end of 2013 was EUR -87.1 (-264.7) million. Outotec's equity-to-assets ratio was 38.5 (37.1)%. The company's capital expenditure in 2013 was EUR 53.0 (76.2) million including acquisition, as well as investments in R&D-related equipment and information systems.

At the end of 2013, guarantees for commercial commitments, including advance payment guarantees issued by the parent and other Group companies, were EUR 549.7 (570.6) million.

EUR 150 MILLION BOND ISSUE

As a part of Outotec's long-term financing strategy, the company issued a EUR 150 million fixed rate unsecured bond in September 2013. The funds can be used for general corporate purposes and the arrangement primarily supports the company's organic and inorganic growth objectives. The bond matures in seven (7) years and pays an annual coupon of 3.75%. The bond is listed on NASDAQ OMX Helsinki Ltd. The listing prospectus is available on Outotec's website www.outotec.com.

EFFICIENCY IMPROVEMENT PROGRAM

On October 17, 2013, Outotec announced that the company will start an efficiency improvement program targeting up to EUR 50 million annualized savings in operational costs by the end of 2014 compared to the Q3/2013 situation. The majority of the savings will materialize in 2014. The estimated one-time costs from the program for 2013 and 2014 will be at maximum EUR 30 million. The planned measures are estimated to lead to the reduction of a maximum of 500 employees globally through redundancies, retirements, and ending fixed-term agreements. The reduction measures will be realized gradually starting in late 2013 and ending by mid-2014. In addition, temporary lay-offs may be used to achieve the targeted savings.

On December 4, 2013, Outotec announced that the employee cooperation negotiations concerning Outotec's operations in Finland have been completed. As a result, Outotec reduced in total 101 jobs in Finland, approximately half of which through redundancies, and the other half through retirements and discontinuing temporary employments. Most of the reduction measures were completed in Finland by the end of 2013. In addition to personnel reduction, temporary lay-offs will take place in the Turula works and may also be used in other locations during 2014 to achieve the targeted savings, depending on the development of the market environment and Outotec's order intake.

In 2013, a total of EUR 12.8 million of one-time costs were booked resulting to annualized savings of EUR 12.0 million. The savings are mainly related to personnel costs (EUR 11.3 million) and depreciation (EUR 0.7 million). A total of 260 persons have been reduced in 2013 as part of the program. The majority of the personnel reductions were in Chile, Finland, and Australia. The cost savings actions will continue in 2014.

CORPORATE STRUCTURE

New operational structure and segment reporting

On April 9, 2013, Outotec announced changes in its operational structure and segment reporting. As of July 1, 2013, Outotec's business structure was re-organized to two business areas and three geographical regions. The business areas are Metals, Energy & Water, and Minerals Processing. The regions are Americas, EMEA (Europe including CIS, the Middle East, and Africa) and APAC (Asia Pacific, China, and India).

The two new business areas form the IFRS 8 operating segments. Service business is reported under the two operating segments however, its sales volume and order intake are reported also separately.

The new reporting segments came into effect from the January-September 2013 Interim Report and the restated comparison figures by business area for 2012 and for January-June 2013 were published on October 18, 2013.

Acquisitions

On March 19, 2013, Outotec completed the acquisition of the Australian-based Scanalyse Holdings Pty Ltd. Scanalyse is a software technology company that provides services in process equipment condition and performance monitoring.

The PPA amortizations estimate for 2014 is approximately EUR 8.5 million from completed acquisitions.

Other changes in corporate structure

On May 2, 2013, Outotec announced the opening of its office in Jakarta, Indonesia.

RESEARCH AND TECHNOLOGY DEVELOPMENT

In 2013, Outotec's research and technology development expenses totaled EUR 48.7 (41.6) million, an increase of 17% from the previous year and representing 2.6 (2.0)% of sales. Outotec filed 101 (70) new priority applications, and 419 (286) new national patents were granted. At the end of the reporting period, Outotec had 702 (630) patent families, including a total of 6,147 (5,745) national patents or patent applications. According to the Finnish Patent and Registration Office, of the domestic companies Outotec had the highest number (76) of patent applications in Finland in 2013.

On November 14, 2013, Outotec arranged a seminar in Ulaanbaatar for Mongolian decision makers in the mining industry as part of our collaboration with the Mongolian government to develop mining and metallurgical processing of Mongolian mineral resources. The event attracted some 60 companies and over 100 participants. The topics discussed at the seminar focused on sustainable use of Mongolian mineral resources, development of mining-related legislation, and the best environmental practices in Finland and the EU.

On November 12, 2013, Outotec and China's Nonferrous Metals Industry Association (CNIA) convened a sustainability seminar for 60 principal Chinese Rare Earth Elements (REE) producers and associated research institutes in Nanchang, China. The seminar discussed the environmental challenges of REE production, and possibilities to improve productivity through environmentally sound solutions.

On October 18, 2013, Outotec announced that it had established a Dewatering Technology Center in Lappeenranta, Finland. The center will be dedicated to developing new products and processes for solid-liquid separation and the entire life cycle of the processes including technology, equipment deliveries, commissioning and integrated modernization services, and advanced control systems.

Outotec won the 2013 Rio Tinto Eureka Prize for Commercialization of Innovation with Outotec® MillMapper and Outotec® CrusherMapper technologies on September 4, 2013. MillMapper and CrusherMapper are globally patented technologies and are the first in the world to measure, model, and manage liners in grinding mills and crushers.

On May 15, 2013, Outotec announced collaboration with Global Oil Shale in the development of a commercial scale concentration process for kerogen, a mixture of organic material contained in surface mineable oil shale deposits.

On April 24, 2013, Outotec announced collaboration with OAO Severstal, Kemira, and Lahti Region Development LADEC Ltd in the area of establishing the Industrial Waters Excellence Center IWEC to address issues related to industrial water consumption in Russia.

Enefit Outotec Technology, a joint venture of Estonia's energy group Enefit and Outotec, announced that it had brought a pilot plant based on the Enefit solid heat carrier process into operation in Outotec's R&D Center in Frankfurt in June 2013. The purpose of the pilot plant is to test the Enefit shale oil production process with different types of oil shale, collect data for adapting the process, and produce test batches of shale oil for further analysis.

Product launches in Q4 2013

Outotec® Process Advisor and Outotec® Sentinel

Outotec has published two new expert systems for smelter operations. The Outotec® Process Advisor is an online dynamic process control model with an operator-user interface, while the Outotec® Sentinel system is an online furnace integrity monitoring system for cooling elements. These software systems have been integrated into the Outotec Procon® automation system, forming a complete process automation platform for smelter operations.

VSF®X modular solvent extraction plant concept

Outotec has introduced a novel VSF®X plant, the first fully modularized solvent extraction plant concept in the world. The solution is based on the use of prefabricated, transportable settlers, which allow cost-efficient and fast track on-site installation with lower risk. Moreover, isolated from the soil, the solution immediately alerts about possible solvent leaks, thus improving environmental safety. Thanks to easy dismantling and installation, the modules can be re-used and transported to the new location after the site closes. The first VSF®X solvent extraction plant will be delivered to Cengiz Group in Turkey.

Product launches in Q1-Q3 2013

- Outotec® HIGmill grinding technology
- ARTS™ tracking system for anodes and rods
- HPGR grinding technology
- Larox® PF filter series
- Outotec® Level Sense ja Outotec® Froth Control - EIT technology
- Courier® 8 SL - On-line light element slurry analyzer

SUSTAINABILITY

Outotec's approach to sustainability is defined in the company's mission, strategy, values, code of conduct, and management system documents. Outotec's most significant impact on sustainability occurs indirectly through its customers' operations. "Sustainable use of Earth's natural resources" is the mission the company works towards achieving, in cooperation with customers. According to its core value "committed to sustainability", Outotec intends to incorporate sustainability into all aspects of its operations, comprising the social, economic, and environmental elements of sustainability.

On November 7, 2013, Outotec announced that it had received for the second consecutive year Readers' Choice award in the competition evaluating the corporate responsibility reporting of the Finnish companies. Outotec's report was awarded both by Investors and Students.

On October 8, 2013, Outotec was recognized in the Nordic Carbon Disclosure Leadership Index (CDLI) for the fifth consecutive year.

On September 12, 2013, Outotec announced that it had been selected to the Dow Jones Sustainability Europe Index for 2013-2014.

On March 25, 2013, Outotec published its sustainability report 2012.

In January, 2013 Outotec was ranked 12th in The Global 100 list of the world's most sustainable companies by Corporate Knights.

PERSONNEL

At the end of 2013, Outotec had a total of 4,855 (4,805) employees of which 1,500 (1,360) service-related employees. Personnel were primarily recruited for service business and project implementation. Acquisitions increased personnel by 41 from year-end 2012. A total of 260 persons have been reduced in 2013 as part of the cost savings program. The majority of the personnel reductions were in Chile, Finland, and Australia. Outotec had on average 4,927 (4,456) employees. The average number of personnel grew by 11% over the previous year. Temporary personnel accounted for 8 (9)% of the total personnel.

Personnel by region	December 31, 2013	December 31, 2012	Change %
EMEA (including CIS)	2,891	2,642	9
Americas	1,144	1,400	-18
APAC	820	763	7
Total	4,855	4,805	1

At the end of 2013, the company had, in addition to its own personnel, 495 (660) full-time equivalent, contracted professionals working in project execution. The number of contracted workers at any given time changes with the active project mix and project commissioning, local legislation and regulations, as well as seasonal fluctuations.

In 2013, salaries and other employee benefits totaled EUR 385.8 (362.6) million. The increase from the comparison period was due to personnel additions and wage increases.

CHANGES IN TOP MANAGEMENT

Outotec's Executive Board members on December 31, 2013 (changes in responsibilities)

Pertti Korhonen	President and CEO
Jari Rosendal	Executive Vice President, President of Americas region (until February 28, 2014) (until June 30; head of Non-Ferrous Solutions business area)
Peter Weber	Executive Vice President, President of EMEA region, (until June 30; head of Energy, Light Metals and Environmental Solutions business area)

Kimmo Kontola	Executive Vice President, President of APAC region, (until June 30; head of Process Equipment business line of Non-ferrous Solutions)
Robin Lindahl	Executive Vice President, President of Metals, Energy & Water business area (until June 30; head of Market Operations)
Kalle Härkki	Executive Vice President, President of Minerals Processing business area (until June 30; head of Services business area)
Michael Frei	Senior Vice President, Supply
Kari Knuutila	Chief Technology Officer
Olli Nastamo	Senior Vice President, Operational Excellence (new member from August 1)
Minna Aila	Senior Vice President, Communications and Corporate Responsibility
Mikko Puolakka	Chief Financial Officer
Kirsi Nuotto	Senior Vice President, Human Resources (new member from January 9)
Nina Kiviranta	Senior Vice President, Chief Legal Counsel (new member from March 18)
Pia Käll	Senior Vice President, Strategy and M&A (new member from July 1)

Other members of Executive Board during 2013

Ari Jokilaakso	Human Resources (January 1-9)
Pekka Erkkilä	Ferrous Solutions business area (January 1-June 30)
Mika Saariaho	Strategy (January 1-June 30)
Tapio Niskanen	Business Infrastructure (January 1-July 31)

RESOLUTIONS OF THE 2013 ANNUAL GENERAL MEETING

Outotec Oyj's Annual General Meeting (AGM) was held on March 26, 2013, in Helsinki, Finland.

Financial Statements

The AGM approved the parent company and the consolidated Financial Statements, and discharged the members of the Board of Directors and the President and CEO from liability for the financial year 2012.

Dividend

The AGM decided that a dividend of EUR 1.20 per share (before the free share issue (split)) be paid for the financial year ended on December 31, 2012. The dividend of EUR 54.9 (April 11, 2012: 38.9) million was paid on April 16, 2013.

The Board of Directors

The AGM decided on the number of Board members, including the Chairman and Vice Chairman, to be seven (7). Ms. Eija Ailasmaa, Mr. Tapani Järvinen, Mr. Hannu Linnoinen, Mr. Timo Ritakallio, and Mr. Poju Zabludowicz were re-elected as members of the Board of Directors. Dr. Matti Alahuhta and Ms. Anja Korhonen were elected as new Board members for the term expiring at the end of the next AGM. Furthermore, the AGM elected Dr. Matti Alahuhta as the Chairman of the Board of Directors.

The AGM confirmed the annual remunerations to the Board members as follows: EUR 72,000 for the Chairman of the Board of Directors and EUR 36,000 for each of the other members of the Board of Directors, as well as an additional EUR 12,000 for both the Vice Chairman of the Board, and the Chairman of the Audit Committee; and that the members of the Board each be paid EUR

600 for attendance at each Board and committee meeting as well as reimbursement for direct costs arising from Board work.

Of the annual remuneration, 60% would be paid in cash and 40% in the form of Outotec Oyj shares, which would be acquired for the members from the stock exchange, within one week of the AGM 2013 date, in amounts corresponding to EUR 28,800 for the Chairman, EUR 19,200 for the Vice Chairman and Chairman of the Audit Committee each, and EUR 14,400 for each of the other members. The part of the annual fee payable in cash corresponds to the approximate sum necessary for the payment of the income taxes on the remunerations and would be paid no later than April 30, 2013. The annual fees shall encompass the full term of office of the Board of Directors.

Auditors

Public Accountants PricewaterhouseCoopers Oy, was re-elected as the company's auditor.

Free share issue (split)

The AGM resolved to give a free share issue (split) as follows:

- Three new shares were issued for each existing share in accordance with shareholders' pre-emptive rights, altogether 137,341,119 new shares were issued.
- Each shareholder, who was registered on the record date on Tuesday, April 2, 2013, in the shareholders' register of the company, was entitled to receive shares on the basis of the free share issue (split).
- The new shares were registered on Tuesday, April 2, 2013. The new shares generated shareholder rights from that date. No dividend decided upon by the AGM was paid to the new shares for the year 2012.

The free share issue (split) was executed in the book-entry system and required no actions from the shareholders. The free share issue (split) did not affect the company's share capital or capital structure.

Board's authorizations

The AGM authorized the Board of Directors to resolve upon the repurchase of the company's own shares as follows:

- The company may repurchase the maximum number of 18,312,148 shares using free equity and deviating from the shareholders' pre-emptive rights to the shares, provided that the number of own shares held by the company will not exceed ten (10) percent of all shares of the company.
- The shares are to be repurchased in public trading at the NASDAQ OMX Helsinki at the price established in the trading at the time of acquisition.

The authorization shall be in force until the next AGM. The Board has not executed this authorization as of February 7, 2014.

The AGM authorized the Board of Directors to resolve upon the issuance of shares and other special rights entitling to shares as follows:

- The authorization includes the right to issue new shares, distribute own shares held by the company, and the right to issue special rights referred to in Chapter 10, Section 1 of the Companies Act.

- The total number of new shares to be issued and own shares held by the company to be distributed under the authorization may not exceed 18,312,148 shares. The Board of Directors may deviate from the shareholders' pre-emptive subscription rights.
- The Board of Directors is entitled to decide on the terms of the share issue.

The authorization shall be in force until the next AGM. On May 8, 2013, Outotec's Board exercised this authorization and dissolved Outotec Management Oy through a share exchange. Outotec allocated 442,115 Outotec Oyj shares to the shareholders of Outotec Management Oy against the shares of Outotec Management Oy. In addition, Outotec's Board exercised this authorization in connection of the Share-based Incentive Program's earning period 2012 and allocated 256,852 Outotec Oyj shares as part of the total allocation of 514,160 shares.

The AGM further authorized the Board of Directors to donate an aggregate amount of EUR 100,000 to non-profit purposes or to universities. In accordance with the given authorization, the Board of Directors has approved donations to various causes, totaling EUR 100,000. The biggest individual donation was made to Baltic Sea Action Group (EUR 52,000). Outotec has also made two donations to help areas suffering from natural disasters: earthquake relief in Sichuan, China (EUR 15,000), and typhoon relief in the Philippines (EUR 17,000).

Shareholders' Nomination Board

The Annual General Meeting decided to establish a permanent Shareholders' Nomination Board. Its duties consist of successor candidate search, preparation and presentation of member candidates, and remuneration matters. The Nomination Board consists of the three biggest shareholders, and the Chairman of the Board of Directors.

Board's assembly meeting

At its assembly meeting the Board of Directors elected Timo Ritakallio as the Vice Chairman of the Board of Directors. In addition, the Board elected Anja Korhonen, Hannu Linnoinen, Timo Ritakallio, and Poju Zabłudowicz as members of the Audit and Risk Committee. Hannu Linnoinen acts as the Chairman of the Audit and Risk Committee.

Eija Ailasmaa, Matti Alahuhta, and Tapani Järvinen will act as members of the Human Capital Committee with Matti Alahuhta as the Chairman of the Committee.

MEMBERS OF THE SHAREHOLDERS NOMINATION BOARD

On October 30, 2013, Outotec announced that according to the decision of the Annual General Meeting 2013, the following persons have been nominated as members of the Nomination Board:

- Kari A.J. Järvinen, Managing Director (Solidium Oy),
- Harri Sailas, CEO (Ilmarinen Mutual Pension Insurance Company),
- Poju Zabłudowicz, CEO (Tamares Nordic Investments B.V.), and
- Matti Alahuhta, Chairman of the Board of Directors of Outotec Oyj

The Nomination Board's proposals were announced on January 13, 2014.

LEGAL DISPUTES

On December 27, 2013, Outotec announced that Outotec and the Brazilian mining company MMX Sudeste Mineração S.A. (MMX) have started separate arbitration processes against each other at the International Court of Arbitration in a dispute regarding the delivery of 17 filters. Outotec requested for arbitration process against MMX for declaration for MMX's illegal termination of the agreement as well as receiving compensation due to the termination. MMX requested for arbitration process against Outotec for declaration for MMX's right to terminate the agreement and receiving back prepayment. The International Court of Arbitration has consolidated these arbitration processes.

On September 27, 2013, Outotec announced that Sarda Energy and Minerals Ltd (SEML) submitted application for arbitration at the International Court of Arbitration against Outotec in dispute regarding a filter delivery in 2007. The content value was approximately EUR 0.6 million. SEML's claim equals approximately 18 million euros.

On January 24, 2013, Outotec submitted an application for summons against Outokumpu Oyj in a patent dispute regarding a new invention in ferroalloys technology.

Outotec management believes that the outcome of the said disputes will not have material effect on Outotec's financial position.

OTHER ANNOUNCEMENTS IN Q4

On October 17, 2013, Outotec lowered its financial guidance for 2013 due to several reasons. The continued macroeconomic uncertainty has slowed down customers' capex investments. Some projects have progressed slower than expected due to delays in customer payments. In addition, a EUR 30 million order was cancelled in September. The lower sales volume is the main reason for lowering the operating profit margin guidance.

Outotec expected that in 2013 (previous guidance):

- Sales will be approximately EUR 1.9-2.1 (2.1-2.3) billion, and
- Operating profit margin from business operations¹⁾ be approximately 8.5-9.5 (9.5-10.5) %

¹⁾ excluding one-time items and PPA amortizations

CHANGES IN SHAREHOLDINGS

On September 13, 2013, Outotec Oyj received a notice of the following change in shareholding: holdings of BlackRock, Inc. (USA Tax ID 32-0174421, SEC CIK Code#: 0001364742) - voting right held by BlackRock Investment Management (UK) Limited - in shares of Outotec Oyj (OTE1V) on May 10, 2012, fell below 5% and were 9,128,280 (before the free share issue (split) on April 3, 2013: 2,282,070) shares, which represents 4.98% of the share capital and votes in the company.

On March 20, 2013, the holdings of Solidium Oy (business code 2245475-9) in shares of Outotec Oyj (OTE1V) exceeded 10% and amounted to 18,369,492 (before the free share issue (split) on April 3, 2013: 4,592,373) shares, which represents 10.03% of the share capital and votes in the company.

FREE SHARE ISSUE (SPLIT)

The shares issued in the free share issue (split) approved by Outotec's AGM on March 26, 2013, were entered in the share register on April 2, 2013. The total number of Outotec's shares increased to 183,121,492 as shareholders were issued with three new shares for each old share. The new shares became subject to public trading as of April 3, 2013. The free share issue (split) did not affect the company's share capital or capital structure. Share-based key figures have been restated to reflect the increased number of shares.

SHARES AND SHARE CAPITAL

Outotec's shares are listed on the NASDAQ OMX Helsinki (OTE1V). At the end of 2013, Outotec's share capital was EUR 17,186,442.52, consisting of 183,121,492 shares. Each share entitles its holder to one vote at the company's general shareholder meetings.

OUTOTEC OYJ OWN SHAREHOLDING

At the end of 2013, the company held directly a total of 2,136,949 Outotec shares (including third party agreement), which represents a relative share of 1.2% of Outotec Oyj's shares and votes.

Third party agreement concerning share-based incentive program

Outotec has an agreement with a third-party service provider concerning administration and hedging of the share-based incentive program for key personnel. These shares are accounted for as treasury shares in Outotec's consolidated balance sheet. At the end of the reporting period, the amount of these treasury shares was 22,180.

TRADING, MARKET CAPITALIZATION, AND SHAREHOLDERS

The figures in the table below have been adjusted to reflect the increased number of shares after the free share issue (split).

Shares on NASDAQ OMX Helsinki Ltd

January-December 2013	No. of shares traded	Total value EUR	High EUR	Low EUR	Average EUR ¹⁾	Last paid EUR
OTE1V	242,841,071	2,965,208,470	13.03	6.55	10.01	7.61

¹⁾ Volume weighted average

	December 31, 2013	December 31, 2012
Market capitalization, EUR million	1,394	1,940
No. of shareholders	29,231	15,312
Nominee registered shareholders (12), %	33.9	44.4
Finnish households, %	16.2	10.7

SHARE-BASED INCENTIVE PROGRAMS AND EMPLOYEE SHARE SAVINGS PLAN

Share-based Incentive Program 2013-2015

On January 16, 2013, Outotec announced that the Board of Directors had decided to adopt a new Share-based Incentive Program for the company's key personnel. The program comprises three earning periods starting 2013, 2014, and 2015. Each earning period can be from one to three years. The first earning period, which commenced on January 1, lasts for the calendar year 2013. The Board of Directors determines on an annual basis the maximum amount of shares to be allocated in each calendar year, participants in the program, the amount of the maximum reward for each individual, the length of earning period and the earning criteria, and the targets established for them.

A precondition for Executive Board members being eligible for the Share-based Incentive Program is that they participate in Outotec's Employee Share Savings Plan.

Earning period 2013

The Board of Directors approved the participants for the Program's 2013 earning period and set targets for earnings per share, order intake, and sales growth compared to key competitors. At the end of 2013, there were 172 participants with right to earn, on the basis of achievements of set targets, a maximum number of 824,125 shares and cash payment that equals income taxes.

Share-based Incentive Program 2010-2012

Outotec's Board of Directors decided on April 23, 2010, to adopt a Share-based Incentive Program 2010-2012 for the company's key personnel. The costs related to these periods are allocated over three years.

Earning period 2010

A total of 552,576 Outotec shares were allocated for the 2010 earning period with a cost of approximately EUR 9.6 million, which was booked for the financial periods 2010-2012.

Earning period 2011

A total of 498,072 Outotec shares were allocated for the 2011 earning period with a cost of approximately EUR 9.3 million, which is booked for the financial periods 2011-2013.

Earning period 2012

A total of 514,160 Outotec shares were allocated for the 2012 earning period with a cost of approximately EUR 10.0 million, which is booked for the financial periods 2012-2014.

Employee Share Savings Plan

Outotec's Board of Directors decided on September 25, 2012, to launch an Employee Share Savings Plan for Outotec employees globally. The plan commenced on January 1, 2013, with the first savings period being one calendar year. In September 2013, Outotec's Board of Directors decided to continue the Employee Share Savings Plan for the calendar year 2014. The following saving periods are subject to a separate Board decision.

DISSOLUTION OF OUTOTEC MANAGEMENT OY

On May 8, 2013, Outotec announced the dissolution of Outotec Management Oy (Executive Board members' incentive program) through a share exchange in accordance with its terms and conditions announced on May 21, 2010. Outotec's Board of Directors used the Annual General Meeting's authorization and allocated 442,115 Outotec Oyj shares to the shareholders of Outotec Management Oy against the shares of Outotec Management Oy. On December 31, 2013 Outotec Management Oy was merged with Outotec Oyj.

SHORT-TERM RISKS AND UNCERTAINTIES

Outotec's global business operations are subject to various political, economic, and social conditions. Conditions, like emerging market currency rates or availability of financing may rapidly change and lead customers to postpone order placement, delay project execution, and suspend or cancel projects. Outotec may operate in politically unstable areas where potential economic sanctions or trade restrictions may cause project delays and cancellations or even prevent Outotec's business operations.

Projects and service contracts in Outotec's order backlog may contain risks related to delivery, quality, functionality, costs, contractual liabilities, personnel, and open receivables. Projects may deviate from their original schedules thus impacting on revenue recognition and the company's financial projections. Results may be affected due to changes in the sales mix, changes in foreign exchange rates and extended project completions. The nature of international business and different interpretations of international and local tax rules and regulations may cause additional direct or indirect taxes for Outotec, thus reducing the company's net profit.

Securing the continuity of Outotec's business operations and supporting the strategic objectives requires that the company has efficient working capital management and sufficient funding available under all circumstances. Outotec's customers and subcontractors may experience financial difficulties and a lack of financing may result in lower sales as well as project and payment delays or credit losses.

Currency fluctuations may create volatility in profitability. Approximately 60% of Outotec's total cash flow was denominated in euros. The rest is divided among various currencies, including the US dollar, Australian dollar, Brazilian real, Canadian dollar, and South African rand. The weight of any given currency in new projects can substantially fluctuate, but most cash flow-related risks are hedged over the short-term and long-term. The valuation of the hedges at month end may cause fluctuations in financial results. Due to volatility in foreign currencies, there can be significant exchange differences resulting from translating the income statement and balance sheet of foreign operations to euros.

Outotec has launched in October 2013 an efficiency program to achieve up to EUR 50 million operating cost savings. Successful implementation of the program is essential for the company to meet the financial projections.

Outotec is involved in a few arbitral and court proceedings. Different interpretations of international contracts may cause uncertainty in estimating the final outcome of the disputes. However, management expects that these cases and their outcomes will have no material effect on Outotec's financial position.

The most relevant risks related to Outotec's business are presented in more detail on the company's website at www.outotec.com.

EVENTS AFTER THE REPORTING PERIOD

On January 22, 2014, Outotec announced that it has agreed with Tata Steel on technology delivery for beneficiation of chromite tailings in Sukinda, Orissa, India. The order will be booked in Outotec's Q1 2014 order intake, but the parties have agreed not to disclose the contract value. The plant is scheduled to be operational by mid 2015 and has an annual throughput of approximately 400,000 tonnes.

On January 22, 2014, Outotec announced that it was ranked 3rd in The Global 100 list of the world's most sustainable companies by Corporate Knights. This was the second consecutive year Outotec was included in the index (12th in 2013).

On January 16, 2014, Outotec announced an agreement with The National Titanium Dioxide Company Ltd. ("Cristal") on a four-year service contract. It complements the operation and maintenance services agreed in connection with the existing ilmenite smelter delivery contract announced in May 2012. The contract value over the four-year period is approximately EUR 20 million, of which approximately EUR 10 million has been booked in Outotec's Q4/2013 order intake.

On January 13, 2014, Outotec's Nomination Board announced its proposals to the Annual General Meeting as follows:

- The current members of the Board of Directors, Matti Alahuhta, Eija Ailasmaa, Tapani Järvinen, Anja Korhonen, Hannu Linnoinen, Timo Ritakallio and Poju Zabłudowicz to be re-elected, and Björn Rosengren to be elected as a new member of the Board for the term ending at the closure of the Annual General Meeting of 2015. The Nomination Board proposes also that the Annual General Meeting resolves to elect Matti Alahuhta as Chairman of the Board of Directors for the term ending at the closure of the Annual General Meeting of 2015.
- The remuneration of the Board of Directors to remain unchanged and the members of the Board of Directors be paid the following annual remuneration: EUR 72,000 for Chairman of the Board of Directors and EUR 36,000 for the other members of the Board of Directors each, as well as an additional EUR 12,000 for both Vice Chairman of the Board, and Chairman of the Audit and Risk Committee; and that the members of the Board each be paid EUR 600 for attendance at each board and committee meeting as well as be reimbursed for direct costs arising from board work. Of the annual remuneration, 60% would be paid in cash and 40% in the form of Outotec Oyj shares, which would be acquired to the members from the stock exchange, within one week upon the AGM 2013 date, in amounts corresponding to EUR 28,800 for Chairman, EUR 19,200 for Vice Chairman and Chairman of the Audit and Risk Committee each, and EUR 14,400 for each of the other members. The part of the annual fee payable in cash corresponds to the approximate sum necessary for the payment of the income taxes on the annual remuneration and would be paid no later than 30 April 2014. The annual fees shall encompass the full term of office of the Board of Directors. The attendance fee shall be paid in cash.

On January 10, 2014, Outotec announced that Mr Kimmo Kontola, currently Executive Vice President, President of APAC region at Outotec has been appointed to lead the Americas region business as of March 1, 2014 and will also continue as a member of Outotec's Executive Board. In addition, Mr Stuart Sneyd, currently the head of the SEAP market area at Outotec has been appointed as Executive Vice President, President of the APAC region as well as a new member of Outotec's Executive Board as of March 1, 2014.

On January 7, 2014, Outotec announced that Mr Jari Rosendal, Executive Vice President and President of Outotec's Americas region will leave Outotec to become the President and CEO of Kemira Oyj. In order to ensure a smooth transfer of responsibilities, Jari Rosendal will from March 1 to April 30 act as a special advisor reporting to CEO Pertti Korhonen. Jari Rosendal will continue as a member of Outotec's Executive Board until February 28, 2014.

MARKET OUTLOOK

Market institutes forecast that the global GDP in 2014 will grow slightly from 2013 indicating signs of recovery driven by the USA and China. Metals demand is expected to have an average annual growth rate between 2 to 5% until 2020. Growth in non-ferrous metals demand is expected to be stronger (4-5% p.a.) driven by growing consumer goods demand, whereas iron ore demand growth is slower (2-3% p.a.) due to over capacity in steel industry and slow growth in construction sector. China is currently accounting for some 40-60% of global metals consumption and most of the growth.

Metals prices are not estimated to materially increase short-to-medium-term but long-term price forecasts show 5 to 10% increase across metals. Fluctuations in currency rates and high metal inventories may impact Capex and Opex spending. Mining and metal companies continue to seek ways to reduce investment risks as well as maximize free cash flow and improve existing operations. Demand for service solutions is expected to continue to grow while the Capex market is expected to further contract in 2014. Currency fluctuations and changes in local tax regulations continue to impact investments in several emerging countries.

Outotec's sales funnel remains solid. However, due to the short-term market uncertainties, projecting customers' behavior remains challenging. The reallocation of Capex from greenfield to brownfield, large installed base and need to optimize existing operations provide opportunities for life-cycle services as well as upgrades and modernizations. Investments in non-ferrous metals particularly in copper, zinc, aluminum and gold technologies are being developed. There are good opportunities also in ferroalloy and iron processing due to Outotec's higher energy-efficiency and lower emission solutions. All in all, several regions are increasingly focusing on energy-efficiency and environmental matters in order to comply with stricter environmental regulations and socio-economic requirements.

The short-term outlook for alternative and renewable energy is somewhat uncertain due to lower energy prices and uncertainties about regulations. There is demand for local biomass and waste-to-energy solutions globally, and the market continues to be active. Some 250 raw materials can be used in Outotec's solutions to create energy.

The outlook for industrial water treatment solutions continues to be good. The cost and scarcity of water is increasingly an issue in the mining industry and this creates opportunities for Outotec in supplying water-efficient processing solutions. Also there is an increasing need for more effective treatment of effluents and waste waters as environmental requirements tighten.

FINANCIAL GUIDANCE FOR 2014

Based on the year-end order backlog, current market outlook, customer tendering activity, and volatility in exchange rates, the management expects that in 2014:

- Sales will be approximately EUR 1.5-1.8 billion, and
- Operating profit from business operations¹⁾ will be approximately 5-8%.

¹⁾ *excluding one-time items and purchase price allocations (PPA) amortizations.*

Espoo, February 7, 2014

Outotec Oyj
Board of Directors

CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

Consolidated Statement of Comprehensive Income EUR million	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012
Sales	457.2	649.8	1,911.5	2,087.4
Cost of sales	-363.6	-508.0	-1,516.1	-1,653.9
Gross profit	93.6	141.8	395.4	433.6
Other income	6.4	9.0	17.7	9.3
Selling and marketing expenses	-24.1	-30.1	-98.2	-103.1
Administrative expenses	-23.0	-31.6	-109.9	-110.0
Research and development expenses	-13.8	-12.3	-48.7	-41.6
Other expenses	-12.9	-1.7	-14.2	-3.6
Share of results of associated companies	-0.6	0.0	-0.1	-0.3
Operating profit	25.4	74.9	141.9	184.3
Finance income and expenses				
Interest income and expenses	-0.7	0.8	1.2	5.1
Market price gains and losses	-1.9	-1.1	-5.4	-2.6
Other finance income and expenses	-1.6	-2.4	-5.6	-7.0
Net finance income	-4.1	-2.6	-9.7	-4.6
Profit before income taxes	21.4	72.3	132.2	179.7
Income tax expenses	-8.1	-20.0	-40.2	-51.9
Profit for the period	13.2	52.3	92.1	127.8
Other comprehensive income				
Items that will not be reclassified to profit or loss				
Remeasurements of defined benefit obligations	1.1	-2.0	1.0	-8.1
Income tax relating to items that will not be reclassified to profit or loss	-0.3	0.6	-0.3	2.4
Items that may be subsequently reclassified to profit or loss				
Exchange differences on translating foreign operations	-14.5	-5.4	-32.7	-0.6
Cash flow hedges	-1.2	2.6	-5.0	9.4
Available for sale financial assets	0.0	-0.1	-0.1	-0.1
Income tax relating to items that may be reclassified to profit or loss	-0.0	1.2	-0.3	-0.5
Other comprehensive income for the period	-15.0	-3.1	-37.4	2.5
Total comprehensive income for the period	-1.8	49.2	54.6	130.2
Profit for the period attributable to:				
Equity holders of the parent company	13.2	52.3	92.1	127.8
Non-controlling interest	-	-	-	-
Total comprehensive income for the period attributable to:				
Equity holders of the parent company	-1.8	49.2	54.6	130.2
Non-controlling interest	-	-	-	-
Earnings per share for profit attributable to the equity holders of the parent company:				
Basic earnings per share, EUR	0.07	0.29	0.51	0.70
Diluted earnings per share, EUR	0.07	0.29	0.51	0.70

All figures in the tables have been rounded and consequently the sum of individual figures may deviate from the sum presented. Key figures have been calculated using exact figures.

Condensed Consolidated Statement of Financial Position EUR million	December 31, 2013	December 31, 2012
ASSETS		
Non-current assets		
Intangible assets	321.1	335.0
Property, plant and equipment	78.9	75.3
Deferred tax asset	52.9	57.1
Non-current financial assets		
Interest-bearing	2.6	3.8
Non interest-bearing	2.5	2.4
Total non-current assets	458.0	473.6
Current assets		
Inventories ¹⁾	180.2	180.8
Current financial assets		
Interest-bearing	0.2	0.2
Non interest-bearing	568.1	619.7
Cash and cash equivalents	323.7	358.6
Total current assets	1,072.3	1,159.3
TOTAL ASSETS	1,530.3	1,632.9
EQUITY AND LIABILITIES		
Equity attributable to the equity holders of the parent company	477.4	471.5
Non-controlling interest	-	1.2
Total equity	477.4	472.7
Non-current liabilities		
Interest-bearing	208.8	74.3
Non interest-bearing	113.3	118.3
Total non-current liabilities	322.1	192.6
Current liabilities		
Interest-bearing	28.7	23.6
Non interest-bearing		
Advances received ²⁾	291.6	358.8
Other non interest-bearing liabilities	410.6	585.1
Total current liabilities	730.8	967.6
Total liabilities	1,052.8	1,160.2
TOTAL EQUITY AND LIABILITIES	1,530.3	1,632.9

¹⁾ Of which advances paid for inventories amounted to EUR 31.1 million at December 31, 2013 (December 31, 2012: EUR 46.4 million).

²⁾ Gross advances received before percentage of completion revenue recognition amounted to EUR 1,892.4 million at December 31, 2013 (December 31, 2012: EUR 1,672.1 million).

Condensed Consolidated Statement of Cash Flows	Q1-Q4	Q1-Q4
EUR million	2013	2012
Cash flows from operating activities		
Profit for the period	92.1	127.8
Adjustments for		
Depreciation and amortization	36.0	31.4
Other adjustments	50.7	64.4
Increase in working capital	-160.2	-93.0
Interest received	4.9	7.4
Interest paid	-2.4	-2.4
Income tax paid	-63.1	-58.4
Net cash from operating activities	-42.1	77.1
Purchases of assets	-46.1	-47.5
Acquisition of subsidiaries and business operations, net of cash	-11.8	-34.6
Proceeds from sale of assets	0.8	0.9
Cash flows from other investing activities	-0.1	-2.5
Net cash used in investing activities	-57.3	-83.8
Cash flow before financing activities	-99.4	-6.6
Repayments of non-current debt	-13.8	-8.7
Borrowings of non-current debt	148.6	40.0
Decrease in current debt	-0.3	-9.2
Increase in current debt	8.4	3.0
Purchase of treasury shares	-	-19.3
Related party net investment to Outotec Oyj shares	-	-0.2
Dividends paid	-54.9	-38.9
Cash flows from other financing activities	-2.0	-0.0
Net cash used in financing activities	86.0	-33.2
Net change in cash and cash equivalents	-13.3	-39.9
Cash and cash equivalents at the beginning of the period	358.6	402.5
Foreign exchange rate effect on cash and cash equivalents	-21.6	-4.0
Net change in cash and cash equivalents	-13.3	-39.9
Cash and cash equivalents at the end of the period	323.7	358.6

Consolidated Statement of Changes in Equity

EUR million	Attributable to the equity holders of the parent company									
	Share capital	Share premium fund	Other reserves	Fair value reserves	Treasury shares	Reserve for invested non-restricted equity	Cumulative translation differences	Retained earnings	Non-controlling interest	Total equity
Equity at January 1, 2012	17.2	20.2	0.4	-5.0	-7.5	87.7	25.1	256.5	1.1	395.7
Dividends paid	-	-	-	-	-	-	-	-38.9	-	-38.9
Management incentive plan for Outotec Executive Board ¹⁾	-	-	-	-	-0.2	-	-	-	0.1	-0.1
Purchase of treasury shares	-	-	-	-	-19.3	-	-	-	-	-19.3
Share-based compensation	-	-	-	-	1.5	-	-	3.1	-	4.6
Total comprehensive income for the period	-	-	-	3.1	-	-	-0.6	127.8	-	130.2
Other changes	-	-	0.0	-	-	-	-	0.4	-	0.4
Equity at December 31, 2012	17.2	20.2	0.5	-1.9	-25.5	87.7	24.5	348.9	1.2	472.7
Equity at January 1, 2013	17.2	20.2	0.5	-1.9	-25.5	87.7	24.5	348.9	1.2	472.7
Dividends	-	-	-	-	-	-	-	-54.9	-	-54.9
Dissolution of Management incentive plan for Outotec Executive Board ¹⁾	-	-	-	-	4.3	1.4	-	-4.5	-1.2	-
Share-based compensation	-	-	-	-	3.1	3.6	-	-2.6	-	4.1
Total comprehensive income for the period	-	-	-	-4.7	-	-	-32.7	92.1	-	54.6
Other changes	-	-	-	-	-	-	-	0.9	-	0.9
Equity at December 31, 2013	17.2	20.2	0.5	-6.7	-18.1	92.7	-8.2	379.8	-	477.4

¹⁾ The Board of Directors of Outotec executed the AGM authorization and decided on May 8, 2013 to execute a share exchange where Outotec allocates 442,115 existing Outotec Oyj shares to the shareholders of Outotec Management Oy (established in 21 May, 2010) against the shares of Outotec Management Oy. The number of shares allocated to the Executive Board members was based on the individual's ownership share of Outotec Management Oy. The number of shares given in the share exchange was determined on the basis of Outotec Management Oy's net assets on May 7, 2013 and divided with trade volume-weighted average quotation of Outotec share on the NASDAQ OMX Helsinki on May 7, 2013. On December 31, 2013 Outotec Management Oy was merged to Outotec Oyj.

Group key figures	Q4	Q4	Q1-Q4	Q1-Q4
	2013	2012	2013	2012
Sales, EUR million	457.2	649.8	1,911.5	2,087.4
Gross margin, %	20.5	21.8	20.7	20.8
Operating profit, EUR million	25.4	74.9	141.9	184.3
Operating profit margin, %	5.6	11.5	7.4	8.8
Profit before taxes, EUR million	21.4	72.3	132.2	179.7
Profit before taxes in relation to sales, %	4.7	11.1	6.9	8.6
Net cash from operating activities, EUR million	-2.5	-3.2	-42.1	77.1
Net interest-bearing debt at the end of period, EUR million	-87.1	-264.7	-87.1	-264.7
Gearing at the end of period, %	-18.2	-56.0	-18.2	-56.0
Equity-to-assets ratio at the end of period, %	38.5	37.1	38.5	37.1
Working capital at the end of period, EUR million	-14.0	-191.3	-14.0	-191.3
Capital expenditure, EUR million	13.6	27.8	53.0	76.2
Capital expenditure in relation to sales, %	3.0	4.3	2.8	3.7
Return on investment, %	17.5	59.4	25.7	37.0
Return on equity, %	11.1	46.7	19.4	29.4
Order backlog at the end of period, EUR million	1,371.7	1,947.1	1,371.7	1,947.1
Order intake, EUR million	426.1	471.2	1,512.4	2,084.4
Personnel, average for the period	4,921	4,755	4,927	4,456
Profit for the period in relation to sales, %	2.9	8.0	4.8	6.1
Research and development expenses, EUR million	13.8	12.3	48.7	41.6
Research and development expenses in relation to sales, %	3.0	1.9	2.6	2.0
Earnings per share, EUR	0.07	0.29	0.51	0.70
Equity per share, EUR	2.64	2.61	2.64	2.61
Dividend per share, EUR	-	-	0.20 ¹⁾	0.30

¹⁾ Board of Directors' proposal for dividend per share

Definitions for key financial figures

Net interest-bearing debt = Interest-bearing debt - interest-bearing assets

Gearing = $\frac{\text{Net interest-bearing debt}}{\text{Total equity}} \times 100$

Equity-to-assets ratio = $\frac{\text{Total equity}}{\text{Total assets - advances received}} \times 100$

Return on investment = $\frac{\text{Operating profit + finance income}}{\text{Total assets – non interest-bearing debt (average for the period)}} \times 100$

Return on equity = $\frac{\text{Profit for the period}}{\text{Total equity (average for the period)}} \times 100$

Research and development expenses = Research and development expenses in the statement of comprehensive income (including expenses covered by grants received)

Earnings per share = $\frac{\text{Profit for the period attributable to the equity holders of the parent company}}{\text{Average number of shares during the period, as adjusted for stock split}}$

Dividend per share = $\frac{\text{Dividend for the financial year}}{\text{Number of shares at the end of the period, as adjusted for stock split}}$

NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME AND FINANCIAL POSITION

This Financial Statements Review is prepared in accordance with IAS 34 Interim Financial Reporting. In this Financial Statements Review, the same accounting policies and methods have been applied as in the latest Annual Financial Statements as well as the below revised standards, which have been effective from the beginning of 2013. This Financial Statements Review is unaudited.

Outotec has applied the following revised or new standards and interpretations since the beginning of 2013:

- IAS 1 – Financial statement presentation. The main change resulting from these amendments is a requirement for entities to group items presented in 'other comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.
- IAS 19 – Employee benefits. From January 1, 2013, Outotec adopted the amendments to IAS 19 (revised) Employee benefits. The most significant changes relate to the accounting for defined benefit obligations and plan assets. The amendments require the recognition of changes in benefit obligations and in fair value of plan assets when they occur, and hence eliminate the corridor approach permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Amounts recorded in profit or loss are limited to current and past service costs, gains or losses on settlements, and net interest income (expense). The opening statement of financial position 2012 and other comparative figures have been restated accordingly.
- IFRS 13 – Fair value measurement. The standard provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs.

Outotec's two new business areas are forming the IFRS 8 operating segments. The new reporting segments have been effective from January-September Interim Report 2013.

Main changes relating to the new segment reporting are:

- In the new segment reporting one segment is in charge of the customer delivery and thus all related sales and costs of sales are directly allocated to that segment. Previously, the customer delivery was reported and allocated by technology leading to several intra-group transactions between the segments.
- Based on the new operative reporting principles, costs related to share-based incentive programs have been allocated to the reported segments. Previously, these items were included in unallocated costs.

Use of estimates

IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of income and expenses during the reporting period. Accounting estimates are employed in the financial statements to determine reported amounts, including the realizability of certain assets, the useful lives of tangible and intangible assets, income taxes, provisions, pension obligations, and impairment of goodwill. These estimates are based on the management's best knowledge of current events and actions; however, it is possible that the actual results may differ from the estimates used in the financial statements.

Reporting segment - Metals, Energy & Water EUR million	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012	change %
Sales	262.5	360.7	1,105.2	1,161.2	-5
PPAs	-2.3	-2.4	-9.3	-9.6	
One-time items	-3.2	6.5	-1.9	5.7	
Operating profit from business operations ¹⁾	17.2	20.6	90.8	75.2	21
Operating profit from business operation, %	6.5	5.7	8.2	6.5	
Operating profit	11.7	24.6	79.7	71.3	12
Operating profit, %	4.5	6.8	7.2	6.1	
Unrealized and realized exchange gains and losses ²⁾	2.4	1.2	4.7	0.9	

¹⁾ excluding one-time items and PPA amortizations

²⁾ related to currency forward contracts and bank accounts

Reporting segment - Minerals Processing EUR million	Q4 2013	Q4 2012	Q1-Q4 2013	Q1-Q4 2012	change %
Sales	195.6	288.2	806.7	926.0	-13
PPAs	-0.9	-0.9	-3.7	-2.9	
One-time items	-1.1	-2.2	1.4	-2.7	
Operating profit from business operations ¹⁾	26.9	54.1	86.6	127.6	-32
Operating profit from business operation, %	13.8	18.8	10.7	13.8	
Operating profit	24.9	50.9	84.2	122.0	-31
Operating profit, %	12.7	17.7	10.4	13.2	
Unrealized and realized exchange gains and losses ²⁾	1.3	0.8	4.9	0.8	

¹⁾ excluding one-time items and PPA amortizations

²⁾ related to currency forward contracts and bank accounts

Major Non-Recurring Items in Operating Profit EUR million	Q1-Q4 2013	Q1-Q4 2012
One-time costs related to restructuring of business ^{1) 2)}	-12.8	-0.6
Impairment of available for sale shares	-0.4	-
Costs related to acquisitions ¹⁾	-0.3	-2.7
Purchase price adjustment related to acquisitions ¹⁾	0.9	-
Reversal of earn-out liability from acquisitions ¹⁾	4.1	6.3

¹⁾ excluded from operating profit from business operations

²⁾ 2013 includes impairments on intangible and tangible assets EUR 5.2 million, personnel related restructurings EUR 5.1 million and other restructuring related costs EUR 2.4 million. In segment reporting the one-time costs related to the restructuring program have been divided to Metals, Energy & Water EUR 3.2 million, Minerals Processing EUR 2.1 million and unallocated items EUR 7.5 million.

Income Tax Expenses EUR million	Q1-Q4 2013	Q1-Q4 2012
Current taxes	-46.8	-64.6
Deferred taxes	6.6	12.6
Total income tax expenses	-40.2	-51.9

Property, Plant and Equipment	December 31,	December 31,
EUR million	2013	2012
Historical cost at the beginning of the period	166.7	144.8
Translation differences	-7.5	-0.1
Additions	22.0	21.2
Disposals	-3.9	-3.3
Acquired subsidiaries	0.2	5.2
Reclassifications	-4.8	-1.0
Impairment during the period	-1.9	-
Historical cost at the end of the period	170.9	166.7
Accumulated depreciation and impairment at the beginning of the period	-91.4	-82.2
Translation differences	3.0	-0.0
Disposals	3.2	2.6
Reclassifications	4.9	0.1
Impairment during the period	1.0	-
Depreciation during the period	-12.7	-11.8
Accumulated depreciation and impairment at the end of the period	-92.0	-91.4
Carrying value at the end of the period	78.9	75.3

Commitments and Contingent Liabilities	December 31,	December 31,
EUR million	2013	2012
Guarantees for commercial commitments	256.8	273.5
Minimum future lease payments on operating leases	136.4	157.8

No securities or collateral have been pledged. Commercial guarantees are related to performance obligations of project and equipment deliveries. These are issued by financial institutions or Outotec Oyj on behalf of group companies. The total value of commercial guarantees above does not include advance payment guarantees issued by the parent or other group companies or guarantees for financial obligations. The total amount of guarantees for financing issued by group companies amounted to EUR 24.2 million at December 31, 2013 (December 31, 2012: 22.4 million) and for commercial guarantees including advance payment guarantees EUR 549.7 million at December 31, 2013 (December 31, 2012: 570.6 million). High exposure of on-demand guarantees may increase the risk of claims that may have an impact on the liquidity of Outotec.

Derivative Instruments

Currency and Interest derivatives	December 31,	December 31,
EUR million	2013	2012
Fair values, net	12.5 ¹⁾	11.6 ²⁾
Nominal values	653.3	871.3

¹⁾ of which EUR 3.8 million designated as cash flow hedges (EUR 3.7 million from currency derivatives, EUR 0.2 from interest derivatives) and EUR 1.8 million designated as fair value hedge from interest derivatives

²⁾ of which EUR 10.1 million designated as cash flow hedges (EUR 10.0 million from currency derivatives, EUR 0.0 million from interest derivatives)

Carrying amounts of financial assets and liabilities by categories
December 31, 2013

	Financial assets at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Financial liabilities at fair value through profit or loss	Financial liabilities measured at amortized cost	Carrying amounts by balance sheet item	Fair value
EUR million							
Non-current financial assets							
Derivative assets							
- foreign exchange forward contracts	0.4	-	-	-	-	0.4	0.4
- interest rate swaps	2.0	-	-	-	-	2.0	2.0
Other shares and securities	-	-	0.8	-	-	0.8	0.8
Trade and other receivables							
- interest-bearing	-	1.8	-	-	-	1.8	1.8
- non interest-bearing	-	0.0	-	-	-	0.0	0.0
Current financial assets							
Derivative assets							
- foreign exchange forward contracts	13.6	-	-	-	-	13.6	13.6
Trade and other receivables							
- interest-bearing	-	0.2	-	-	-	0.2	0.2
- non interest-bearing	-	554.5	-	-	-	554.5	554.5
Cash and cash equivalents	-	323.7	-	-	-	323.7	323.7
Carrying amount by category	16.0	880.3	0.8	-	-	897.1	897.1
Non-current financial liabilities							
Bonds	-	-	-	-	148.2	148.2	148.6
Loans from financial institutions	-	-	-	-	57.2	57.2	57.2
Loans from pension institutions	-	-	-	-	0.4	0.4	0.4
Finance lease liabilities	-	-	-	-	-	-	-
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	0.1	-	0.1	0.1
Other non-current loans	-	-	-	-	3.0	3.0	3.0
Other non-current liabilities	-	-	-	-	2.4	2.4	2.4
Current financial liabilities							
Loans from financial institutions	-	-	-	-	12.9	12.9	12.9
Loans from pension institutions	-	-	-	-	6.3	6.3	6.4
Finance lease liabilities	-	-	-	-	0.0	0.0	0.0
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	3.5	-	3.5	3.5
Other current loans	-	-	-	-	9.5	9.5	9.5
Trade payables	-	-	-	-	101.2	101.2	101.2
Carrying amount by category	-	-	-	3.5	341.0	344.6	345.1

December 31, 2012

EUR million	Financial assets at fair value through profit or loss	Loans and receivables	Available-for-sale financial assets	Financial liabilities at fair value through profit or loss	Financial liabilities measured at amortized cost	Carrying amounts by balance sheet item	Fair value
Non-current financial assets							
Derivative assets							
- foreign exchange forward contracts	2.3	-	-	-	-	2.3	2.3
- interest rate swaps	0.0	-	-	-	-	0.0	0.0
Other shares and securities	-	-	1.3	-	-	1.3	1.3
Trade and other receivables							
- interest-bearing	-	2.5	-	-	-	2.5	2.5
- non interest-bearing	-	0.0	-	-	-	0.0	0.0
Current financial assets							
Derivative assets							
- foreign exchange forward contracts	18.0	-	-	-	-	18.0	18.0
Trade and other receivables							
- interest-bearing	-	0.2	-	-	-	0.2	0.2
- non interest-bearing	-	601.7	-	-	-	601.7	601.7
Cash and cash equivalents	-	358.6	-	-	-	358.6	358.6
Carrying amount by category	20.3	963.1	1.3	-	-	984.7	984.7
Non-current financial liabilities							
Loans from financial institutions	-	-	-	-	64.3	64.3	64.3
Loans from pension institutions	-	-	-	-	6.7	6.7	6.8
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	0.4	-	0.4	0.4
Other non-current loans	-	-	-	-	3.3	3.3	3.3
Other non-current liabilities	-	-	-	-	3.9	3.9	3.9
Current financial liabilities							
Loans from financial institutions	-	-	-	-	12.0	12.0	12.0
Loans from pension institutions	-	-	-	-	6.3	6.3	6.6
Derivative liabilities							
- foreign exchange forward contracts	-	-	-	8.2	-	8.2	8.2
Other current loans	-	-	-	-	5.3	5.3	5.3
Trade payables	-	-	-	-	175.9	175.9	175.9
Carrying amount by category	-	-	-	8.6	277.7	286.3	286.7

Fair value hierarchy				
December 31, 2013				
EUR million	Level 1	Level 2	Level 3	Total
Available for sale financial assets	0.1	-	0.7	0.8
Derivative financial assets	-	16.0	-	16.0
	0.1	16.0	0.7	16.8
Derivative financial liabilities	-	3.5	-	3.5
	-	3.5	-	3.5
December 31, 2012				
Available for sale financial assets	0.2	-	1.2	1.3
Derivative financial assets	-	20.3	-	20.3
	0.2	20.3	1.2	21.6
Derivative financial liabilities	-	8.6	-	8.6
	-	8.6	-	8.6

Available-for-sale financial assets (level 3 of fair value hierarchy)	Q1-Q4	Q1-Q4
EUR million	2013	2012
Carrying value at the beginning of the period	1.2	0.9
Translation differences	-0.1	0.0
Additions	-	0.2
Impairments	-0.4	-
Carrying value at the end of the period	0.7	1.2

Related Party Transactions

Transactions and Balances with Associated Companies	Q1-Q4	Q1-Q4
EUR million	2013	2012
Sales	3.7	0.2
Other income	0.1	0.0
Purchases	-0.5	-0.4
Trade and other receivables	1.5	0.3
Current liabilities	1.4	2.5
Loan receivables	1.8	2.5

Outotec has a 40 percent investment in Enefit Outotec Technology Oü from which the company has EUR 1.8 million loan receivable at December 31, 2013 (December 31, 2012: 2.5 million). During 2013, Outotec converted EUR 0.4 million to equity of that loan and EUR 0.4 million of that loan balance was written down. It is expected that Outotec will make a further conversion of the loan during 2014 so that Outotec ownership percentage in the company will remain the same.

Business combinations

Scanalyse Holdings Pty Ltd

Outotec has acquired the Australian-based Scanalyse Holdings Pty Ltd. The acquisition was completed in March 2013. Scanalyse is a software technology company that provides services in process equipment condition and performance monitoring.

The purchase price has been allocated to technologies. The remaining goodwill of EUR 6.6 million is based mainly on experienced personnel of Scanalyse and synergy benefits. There are no earn-out payments related to the acquisition.

Unaudited December 2012 restated for amended IAS 19 Employee Benefits

January 1, 2013, Outotec adopted the amendments to IAS 19 (revised) Employee benefits. The most significant changes relates to the accounting for defined benefit obligations and plan assets. The amendments require the recognition of changes in benefit obligations and in fair value of plan assets when they occur, and hence eliminate the corridor approach permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Amounts recorded in profit or loss are limited to current and past service costs, gains or losses on settlements, and net interest income (expense).

The opening statement of financial position 2012 and other comparative figures have been restated accordingly.

December 31, 2012

Statement of Comprehensive Income

EUR million

	Reported	Adjusted	Restated
Remeasurement of defined pension plan booked to other comprehensive income	-	-8.1	-8.1
Income tax effect	-	2.4	2.4

Statement of Financial Position

EUR million

	Reported	Adjusted	Restated
Deferred tax assets	53.2	3.9	57.1
Remeasurement of defined pension plan booked to equity	-	-9.5	-9.5
Defined benefit pension liabilities	27.2	13.5	40.7

Segments' sales and operating profit by quarters

EUR million	Q1/12	Q2/12	Q3/12	Q4/12	Q1/13	Q2/13	Q3/13	Q4/13
Sales								
Metals, Energy & Water	241.5	282.9	276.2	360.7	287.8	288.3	266.6	262.5
Minerals Processing	168.9	242.1	226.8	288.2	215.3	223.0	172.8	195.6
Unallocated items ¹⁾ and intra-group sales	0.1	-0.5	-0.1	0.9	-0.2	0.2	0.7	-0.9
Total	410.4	524.4	502.8	649.8	502.9	511.4	440.1	457.2
Operating profit								
Metals, Energy & Water	15.4	20.6	10.6	24.6	15.9	25.1	27.0	11.7
Minerals Processing	15.7	24.8	30.6	50.9	21.8	15.5	22.0	24.9
Unallocated ²⁾ and intra-group items	-3.6	-4.5	-0.2	-0.6	-6.0	-0.8	-4.0	-11.2
Total	27.6	40.8	41.0	74.9	31.7	39.9	45.0	25.4

¹⁾ Unallocated items primarily include invoicing of group management and administrative services

²⁾ Unallocated items primarily include group management and administrative services

Outotec provides leading technologies and services for the sustainable use of Earth's natural resources. As the global leader in minerals and metals processing technology, Outotec has developed over the decades many breakthrough technologies. The company also provides innovative solutions for industrial water treatment, the utilization of alternative energy sources, and the chemical industry. Outotec has a global network of sales and service centers, research facilities and approximately 5,000 experts. Outotec shares are listed on NASDAQ OMX Helsinki. www.outotec.com